

# INTRODUCTION TRUFFLECHILE EXPORT

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2024



# Trufflechile

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It is an export company created by commercial managers from the fresh fruit industry.

We saw the possibility of exporting fresh truffles during the Pandemic of Covid (2020) since there were a lack of supply and a high demand of this nice and aromatic diamond.

Chile has been planting truffles orchards since 2005, exporting since 2017 and growing on the market from so on.

Nowadays the volumen exported is increasing, up to 6 tons on 2024.

# Where is Chile?



Chilean  
Truffle  
Production  
area.

# SPEC SHEET

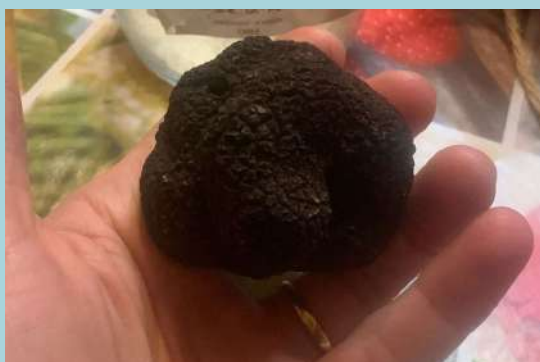


COMMON NAME	BLACK WINTER TRUFFLE
VARIETY	<i>Tuber melanosporum sp.</i>
DESCRIPTION	Aromatic edible mushroom. Its interior is crossed by sinuous white veins that give off the aroma. Its bark is made up of small dark brown to black ridges.
HARVEST DATE	June to August, in Chile.
COMPOSITION c/100 gr	70% water / 25% fiber / 92 calories.
PRESENTATION	Weight at the request of the client, presentation in a polyethylene box with cold packs. The truffles are wrapped in absorbent paper.
CONSERVACION	Fresh, it is refrigerated between 2° and 5° C., wrapped in absorbent paper to be renewed every 2 days. Duration 5 days. Frozen, it is wrapped in absorbent paper and then in plastic film. Duration 1 year.
Tariff code	07095910: Other organic mushrooms and truffles, fresh or chilled (since 2012) 07095990: Other mushrooms and truffles, fresh or chilled (since 2012) 07095600 - Truffles (Tuber spp.) (since 2022)

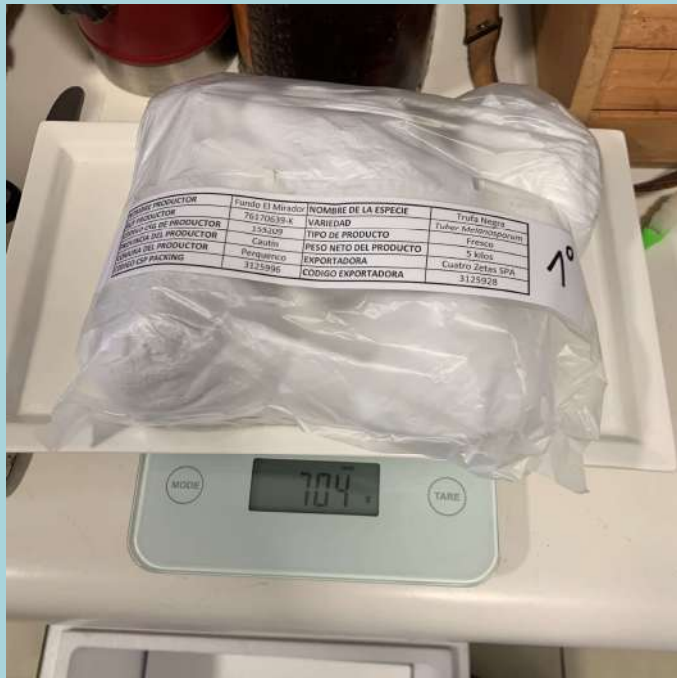
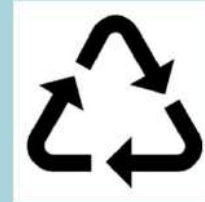


# FRESH BLACK WINTER TRUFFLES

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# Polystyrene packaging



# How to recycle the polystyrene

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- **Checking your local recycling programs:** Some communities have drop-off locations or curbside recycling for Styrofoam
- **Finding a specialized recycler:** Search online for facilities near you
- **Reusing or repurposing:** Consider using Styrofoam containers for storage or repurposing them into crafts
- **Taking it to a shipping store:** Many shipping stores accept used packing peanuts for reuse
- You can also dissolve Styrofoam in pure acetone.
- You can use Styrofoam in plant pots in place of pebbles, gravel, or ceramic shards.
- You can use Styrofoam for making presentation mounts.
- Check the recycling codes on the Styrofoam packaging to confirm if it is acceptable
- Expanded Polystyrene (EPS) packaging usually has an “X6” recycle code
- Extruded Polystyrene Foam (EFS) packaging has a recycle code of “NP6”



# Truffle categories

	Category	Size	Details
	EXTRA QUALITY	+25gr	Extra quality black truffle with regular shape. Size: >25gr
	FIRST QUALITY	+20gr	First quality black truffle with irregular shape. Size: >20gr
	PIECES	+20gr	Pieces of black truffles. Size: >20gr
	EXTRA SMALL	-15gr	Extra quality black small truffle with regular shape. Size: <15 gr
	EXTRA XXL	+250gr	NOT availability
	SECOND QUALITY		Black truffles with several defects (cuts on surface, holes...)



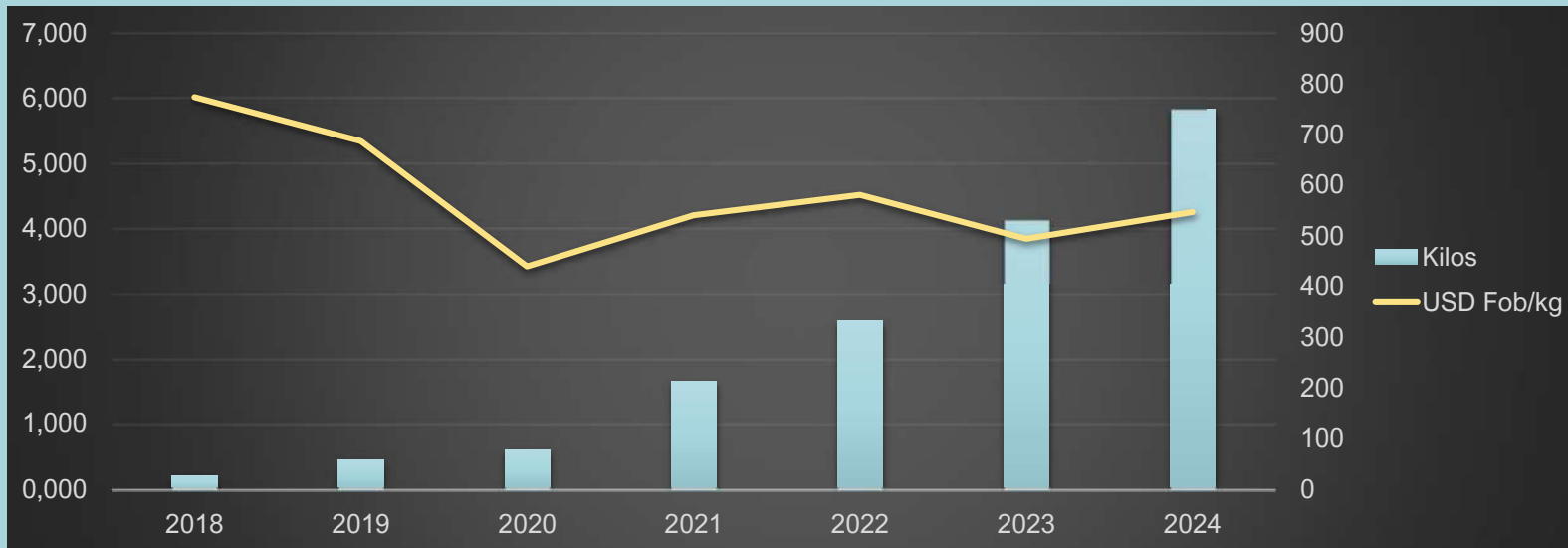
# Chilean Truffles Exports

Año	Kilos	US fob/kg
2018	0,209	773
2019	0,457	687
2020	0,610	439
2021	1,661	540
2022	2,589	581
2023	4,131	494
2024	5,828	546
Total general	15,485	540

- Tariff Code: 07095600 / 910 / 990
- [www.odepa.cl](http://www.odepa.cl)



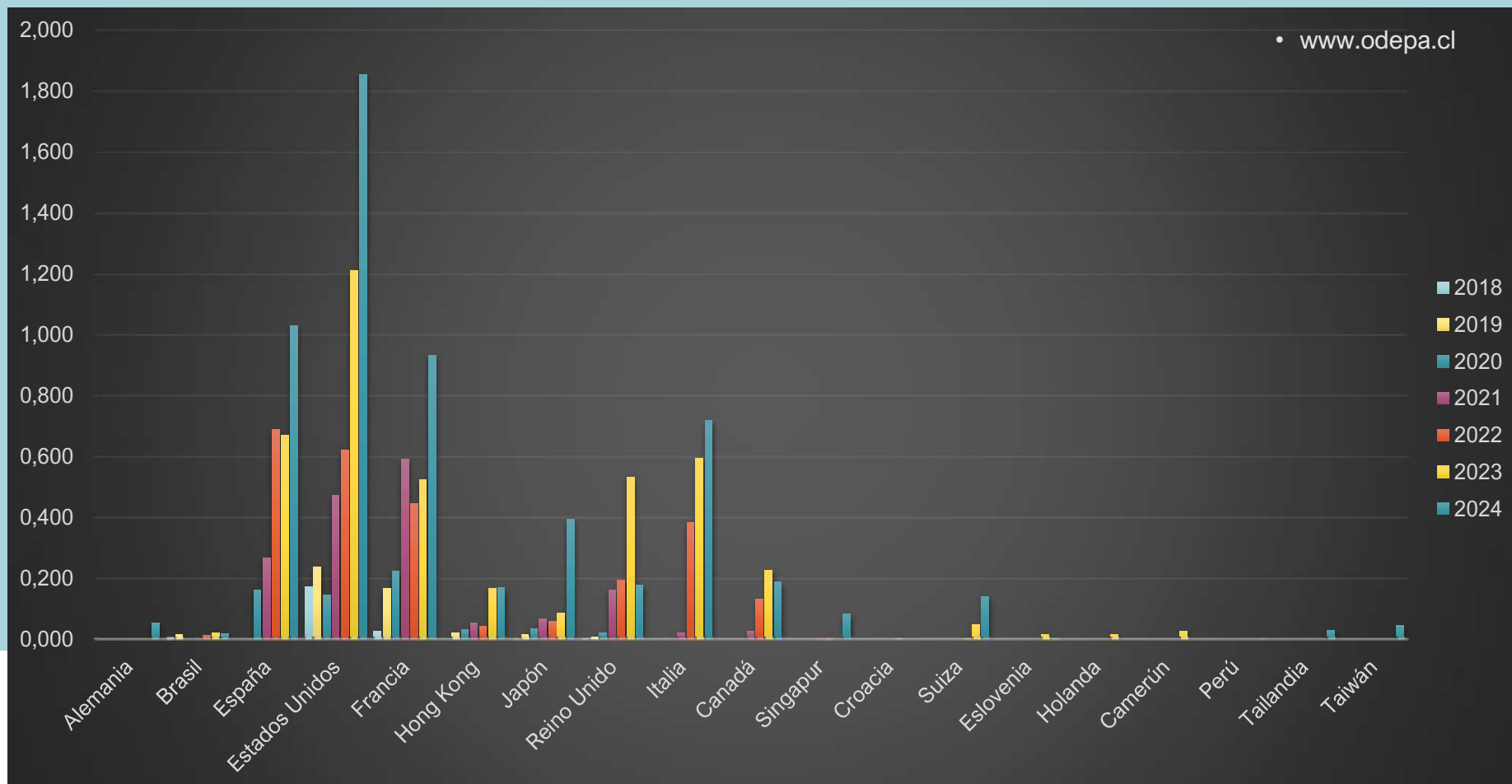
# Chilean Truffles Export vs USD Fob



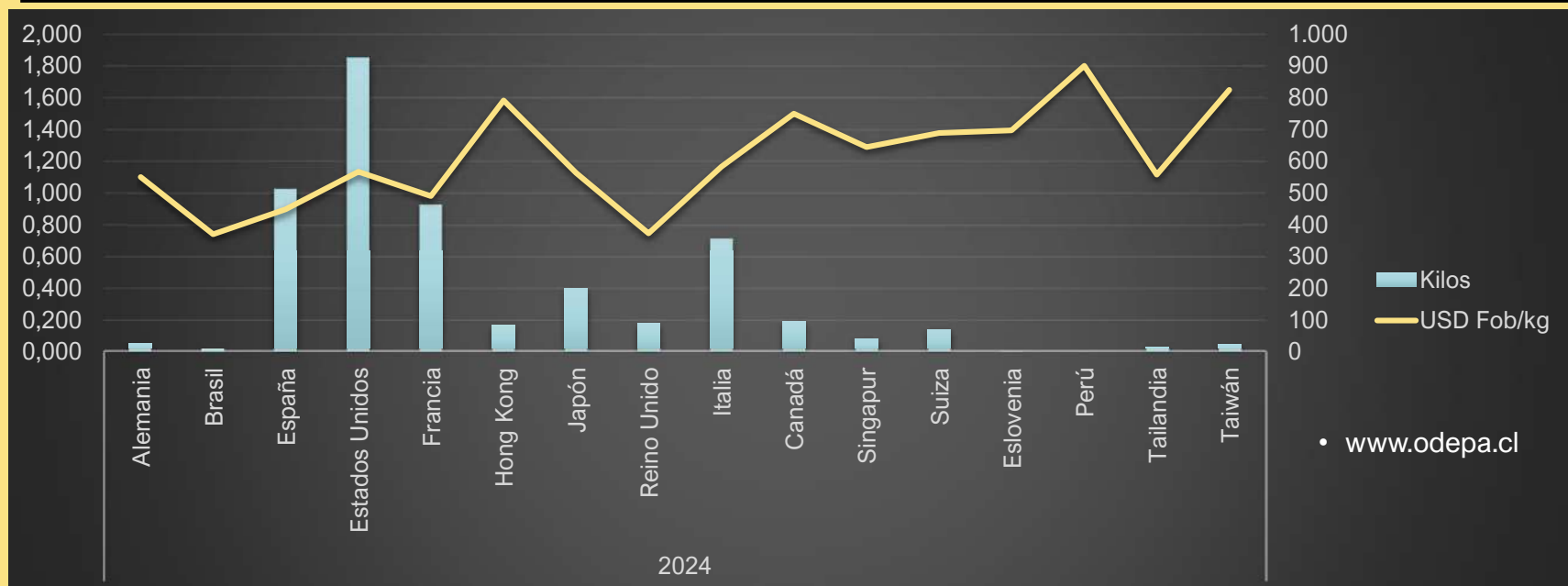
• [www.odepa.cl](http://www.odepa.cl)



# Chilean Truffles Exports per country



# Chilean Truffles Exports vs USD Fob/kilo 2024





# Many thanks

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Thanks to your commitment for a long term relation ship, we will grow together and will developpe your market with our lovely Patagon truffles from Chile.

We look forward to your call.....

Trufflechile Export

[Loreto@trufflechile.com](mailto:Loreto@trufflechile.com)

+56 9 94419719

@TRUFFLECHILE

Skype: loreto.valenzuela.a-s

